

# Pennsylvania

## Small Business Environmental Assistance Program

**JENNIFER COLLINS** MAY 28, 2021 04:29PM

## Big Wins

**JENNIFER COLLINS** JUN 08, 2021 05:59PM

1. Learning to effectively assist small businesses during the COVID-19 pandemic. Learning how to assist remotely, perform virtual assessments, help businesses submit applications electronically.
2. Also, helped provide small businesses with information on grant & loan programs (e.g. SBA PPP, EIDL, local grant/loans, etc.) during the early stages of the pandemic when the economy & small businesses were really hurting big-time. We were able to utilize our unique structure within the Pennsylvania SBDC network to guide small businesses to these resources.
3. It was a tough year & half. In the end, it's always about serving the small business community to ensure their success, both economically and from an environmental & public health standpoint. Every piece of feedback is positive reinforcement and a motivation to continue the work that SBEAPs do.

## Challenges

**JENNIFER COLLINS** JUN 08, 2021 06:00PM

1. Transitioning to a new website for EMAP.
2. Not hearing back from or being able to visit problematic clients during COVID.

*What portion of your services are on-site tech assist?* – ANONYMOUS

*A good bit during a "normal" year.* – ANONYMOUS

## 2021 / 2022 Excitement & Priorities

**JENNIFER COLLINS** JUN 08, 2021 06:01PM

1. New website for EMAP.
2. Continue to focus on manufacturing sector (in 2020, they were 57% of EMAP's clientele).
3. Partnering with various SBDCs in PA to put on webinars with an environmental focus.
4. Partnering with new stakeholders such as new Pennsylvania SBO, R3 RASBL, etc.

*Welcome Samantha!* – ANONYMOUS

*Hello and thanks!* – ANONYMOUS

## Help Wanted

**JENNIFER COLLINS** JUN 08, 2021 06:01PM

1. To learn more on Pollution Prevention.....new initiatives, technologies, best practices, how to best distinguish P2 activities in our recordkeeping & reporting efforts, etc.

*Does your state have a P2 TAP? Great place to partner.* – ANONYMOUS

*Yes, EMAP has plenty of partner organizations in PA that we often refer small businesses to and collaborate with.* – ANONYMOUS

## Structure and Stats (Where are you housed? and How many Full Time Equivalents (FTEs)?)

**JENNIFER COLLINS** JUN 08, 2021 06:01PM

4.0 FTE

Pennsylvania Small Business Development Centers (Widener University, University of Pittsburgh, Shippensburg University)

**Jeremy Hancher**

EMAP Program Manager

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