



Small Business Environmental Assistance Program

3/22/2023

Rede Shifferaw, EPA Region 9



US Government : World's Largest Buyer

- The U.S. Federal Government is the single largest consumer in the world, spending more than \$645 billion on products and services each year. **Surpassed \$700B in 2022.**

Federal Contract Spending	
Fiscal Year	Amount (in Billions)
2017	\$ 513
2018	\$ 550
2019	\$ 599
2020	\$ 682
2021	\$ 645



Bipartisan Infrastructure Law

- The US Bipartisan Infrastructure Law (BIL) : **\$1.2** trillion in federal investment to improve the nation's infrastructure, from transportation systems and power grids to broadband and other public works.
- **\$1.2 trillion in total funding over ten years, including \$550 billion in new spending during the next five**, divided between improving the surface-transportation network (\$284 billion) and society's core infrastructure (\$266 billion).



WHAT YOU NEED TO DO TO GET STARTED

- **Register on the System for Award Management (SAM)**
 - FAR 4.1102 : Offerors and quoters are required to be registered in SAM at the time an offer or quotation is submitted
- **Get a Unique Entity Identifier**
- **Obtain a North American Industry Classification System (NAICS) Code**
- **Confirm your Small Business Status on the Small Business Administration Website**



Where to find Contracts ?

- [SAM.gov](https://sam.gov) : Government agencies are required to use SAM to advertise all contracts over \$25,000. (**Respond to RFI, Sources Sought, and Solicitations**)
- GSA Schedules
- Federal Agencies Acquisition Forecast (Future upcoming contracts)
- For Subcontracts:
 - U.S. Small Business Administration Subcontracting Network [SBA SubNet](https://www.sba.gov/subcontracting-network)
 - SBA Directory of Government Prime Contractors with Subcontracting plans [Directory of federal government prime contractors with subcontracting plans \(sba.gov\)](https://www.sba.gov/directory-of-federal-government-prime-contractors-with-subcontracting-plans)
 - GSA's Subcontracting Directory [Subcontracting and Other Partnerships | GSA](https://www.gsa.gov/subcontracting-directory)



Market Research Tools & Resources

- **DATA:**

- [SAM.gov Data Bank](#) is the only place to create and run both standard and ad hoc reports on federal contract data.
- Government Spending Tracker : [Government Spending Open Data | USAspending](#)

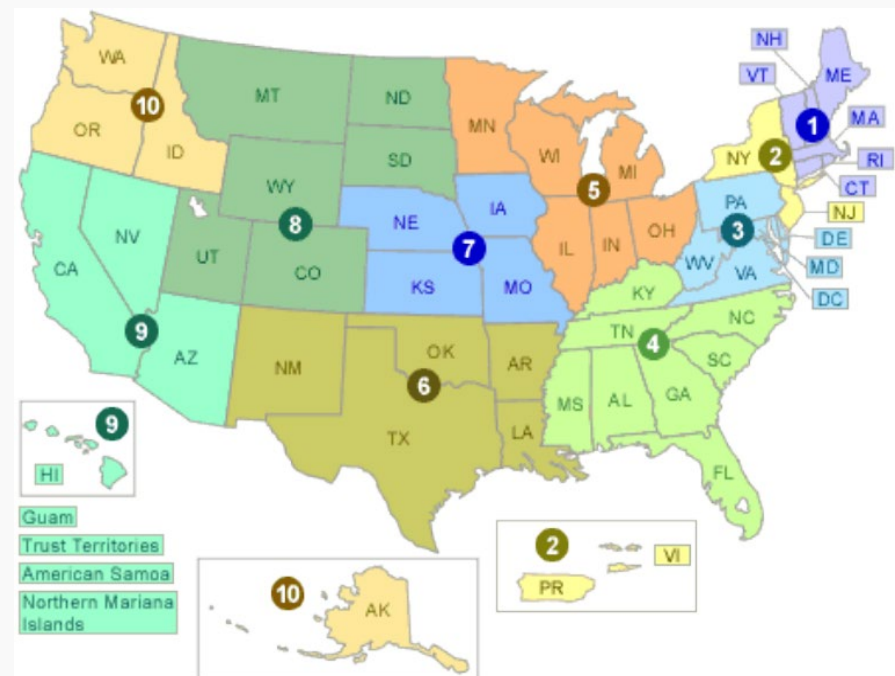
- **RESOURCES:**

- Office of Small and Disadvantaged Business Utilization (OSDBU)
- Procurement Technical Assistance Centers (PTACs) <https://www.aptac-us.org/>
- SCORE <https://www.score.org/>



EPA Region 9

- The mission of EPA is to **protect human health and the environment**.
- To accomplish mission, we develop and enforce regulations, give grants, study environmental issues, sponsor partnership, Teach people about the environment, publish information
- We have ten Regional offices, each of which is responsible for the execution of our programs within several states and territories.
- EPA's Pacific Southwest (Region 9) implements and enforces federal environmental laws in **Arizona, California, Hawaii, Nevada, the Pacific Islands, and 148 Tribal Nations**.

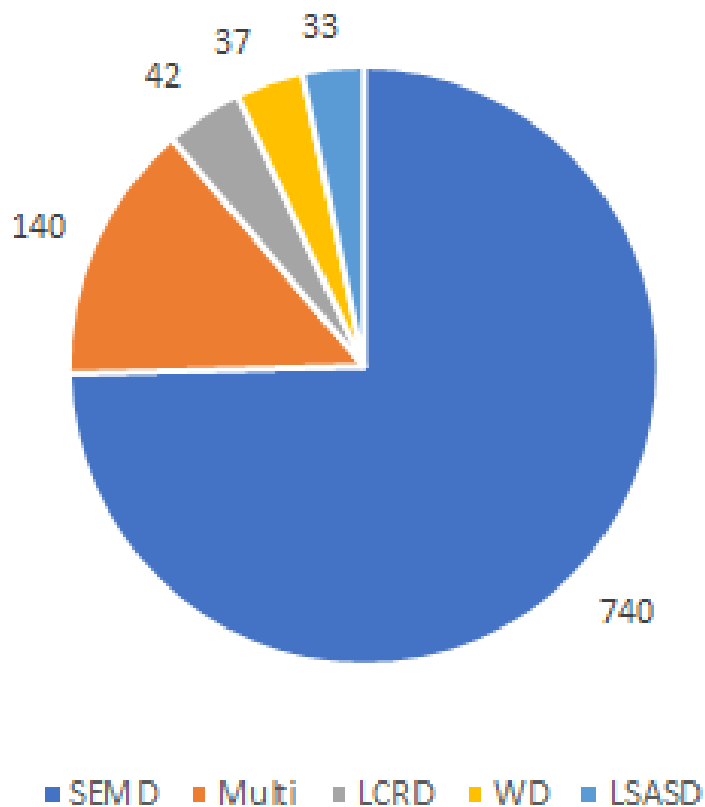




FY 2022: R9 Contracts Awarded & Funds Obligated

1000 Contract Actions Awarded

- 75% Superfund
- 14% Multi-Divisional (IT Services, Business Center, etc.)



\$70M Funds Obligated

- 77% Superfund
- 6% Multi-Divisional

Top Region 9 NAICS Codes and Procurement Vehicles

Top 5 North American Industry Classification System (NAICS) Codes	
Engineering Services	541330
Computer Systems Design Services	541512
Environmental Consulting Services	541620
Facilities Support Services	561210
Remediation Services	562910



EPA & BIL

- More than **\$50 billion for clean water projects**, the single largest federal investment in water ever made.
- More than **\$5 billion for cleaning up longstanding pollution at Superfund and brownfields sites** and for making improvements to waste management and recycling systems, helping to restore the economic vitality of communities that have been exposed to pollution for far too long.
- **\$5 billion for decarbonizing the nation's school bus fleet, improving air quality** for more than 25 million children who ride the bus to school each day.
- **\$100 million for the Pollution Prevention Program, including the launch of a new program focused on delivering environmental justice**, which will help businesses reduce toxic pollutants, cut water usage, improve efficiency, and lower business costs, while better protecting the communities they serve.



Region 9: Major Contracts

- **Response, Assessment, and Evaluation Services (RAES) Contract (\$85M):**
 - Single Award, Large Business
 - \$85M total potential ceiling
 - Purpose: Assessment of abandoned uranium mines on the Navajo Nation
 - Scientific and technical services for response, assessment, time-critical and non-time-critical removal actions, community involvement, data management, and training specifically for the Navajo Abandoned Uranium Mine program.
- **Abandoned Mine Response & Construction Services (AMRCS) Contract (\$220M) :**
 - Multiple Award, Total Small Business Set-Aside
 - \$220M total potential ceiling awarded to three small businesses
 - Purpose: Cleanup of abandoned uranium mines on the Navajo Nation
 - Provide cleanup, response and construction services primarily at the former uranium mining-related sites under the Navajo Abandoned Uranium Mine program.
- **Remedial Action Contracts (RAC):** Architect and engineering services specializing in environmental study, evaluation and remedial design.\$400 M
- **Remedial Action Framework (RAF):**
 - Multiple Award Contracts replacing the Region’s Single Award Remedial Action Contracts (RACs)
 - Task orders must be competed, unlike RAC



Other Major Contracts and Purchases

- Emergency Response
 - Superfund Technical Assessment & Response Team (START)
 - Emergency Rapid Response Services (ERRS)
- CERCLA Enforcement Support (CES) - Supports Regions 7-10 (recently awarded \$15M recomplete)
- Emergency Response Equipment Management Services (EREMS, warehouse)
- Regional Information Technology Services & Support (RITSS)
- Environmental Services for Water Division (recently awarded \$20M BPA)
- Business Center
- Geographic Information System (GIS) Support
- Regional Records Center
- Environmental Services Assistance Team (ESAT) – Lab Support
- Leaking Underground Storage Tank (LUST) Support
- RCRA Enforcement, Permitting & Assistance (REPA)
- Site-Specific Superfund Contracts
- Telecommunication Services
- Laboratory Equipment/Maintenance
- Facility Agreements



Small Business

- Generate 62% of new jobs since 1995
- Comprise 97.4% of exporters
- Comprise 43.5% of gross domestic product

Federal Acquisition Regulation: Every federal government purchase with an anticipated value above the micro-purchase threshold of \$10,000, and up to the Simplified Acquisition Threshold (SAT) of \$250,000, is required to be automatically and exclusively set-aside for small businesses. Furthermore, the Federal Acquisition Regulation requires the contracting officer to set aside any acquisition over the simplified acquisition threshold (above \$250k) for small business participation when there is a reasonable expectation that (1) Offers will be obtained from **at least two responsible small business concerns;** and (2) **Award will be made at fair market prices.**

The Small Business Act requires negotiated small business goals and statutory goals for socioeconomic small businesses.



EPA 2023 Small Business Goals

Small Business Type	Goal
Small Business	44.7%
Small Disadvantaged Business	17.80%
Service-Disabled Veteran-Owned Small Business	3%
Women Owned Small Business	5%
HUBZone Small Business	3.2%

*8(a) small disadvantaged businesses would fall under small disadvantaged business goals



Additional EPA Specific Resources

- EPA Vendor Registration [Vendor Registration \(epa.gov\)](https://www.epa.gov/vendor-registration)
- Register on FedConnect [FedConnect - Gateway to Government Opportunities \(test instance\)](https://www.fedconnect.gov/)
- EPA Acquisition Forecast Database [EPA Acquisition Forecast Database | US EPA](https://www.epa.gov/procurement/equipment-acquisition-forecast-database)
- GSA Advantage (Best in Class Vehicles)
<https://www.ebuy.gsa.gov/ebuy/?returnUrl=%2Fbuyer%3FisIE%3Dfalse>



Questions

