

## **SBEAP Partners & Potential Partners**

*Drafted by Eleanor Divver, Utah SBEAP and edited by National SBEAP  
2022*

As we all know there are so many benefits with having partners but this is true especially with the SBEAP team. Below are some ideas/suggestions of partners that you will want to work with.

### [Small Business Administration](#) (SBA)

Some state SBAs have “roadshows” and coordination between SBEAPs and rural entities

### [Small Business Development Centers](#) (SBDC)

Helps new start-ups with development resources

### [Manufacturing Extension Partnership](#) (MEP)

Non-profit group that works with businesses to assist with manufacturing challenges related to operational and business process optimization

### [Industrial Assessment Center](#)

Office of Energy Efficiency and Renewable Energy

### [Economic Development Offices](#)

Look up your local and state contacts

### [Procurement Technical Assistance Center](#) (PTAC)

Located in most states

### [State Pollution Prevention Programs](#)

Provide P2 technical assistance which often includes small business assistance too

### [Occupational Safety and Health Association](#)

Most states have a non-regulatory arms of OSHA that provide confidential, free assistance

### [Trade Associations](#)

Various local and national from general manufacturing to specific sectors such as hospitals

### [Chamber of Commerce](#)

Local chapters may support SBEAPs through meetings and newsletters

### [World Trade Center](#)

Assists with International trading/business.

### **Utah**

GOED - Utah's Office of Economic Opportunity

Utah Division of Corporations and Commercial Code

Lenders - Banks

Utah Funding office - what is in your states?

[https://www.rcac.org/wp-content/uploads/2019/10/Utah-Funding-Directory.Phase2\\_.pdf](https://www.rcac.org/wp-content/uploads/2019/10/Utah-Funding-Directory.Phase2_.pdf)

One Stop - on-line Business Registration

When a business registers, they are asked a series of questions - if they answer yes to any of the environmental questions - they are asked to reach out to me. This is something that I recently set up.

Utah Alliance

Impact Utah

### **Colorado**

Own Division Environmental Experts - CO

Partner with programs and people within own office  
Helpful for Utah to discuss funding sources that we have  
Clean Diesel Program

Office of Energy Development - CO

### **Montana Partners**

1. Business partners:

- Montana Manufacturing Extension Center
- National Center for Appropriate Technology
- Small Business Administration, Helena office
- Dept of Commerce SBDC regional offices
- Economic development corporations across Montana
- Chamber of Commerce across Montana
- MSU Weatherization Program
- Montana Economic Development Association
- Montana Collision Repair Association
- Montana Contractors Association
- Montana League of Cities and Towns
- Montana Association of Counties
- Montana Brewers Association
- Montana Building Industry Association
- Other associations
- Bankers and lenders

2. Environmental regulatory partners:

- EPA Helena office
- EPA Denver office
- EPA Regional Liaison, Dan Fagnant
- SBA Office of Advocacy
- OSHA office in Billings
- Montana DEQ, various programs including Enforcement, Air, Water, Solid Waste, Asbestos, Hazwaste, Recycling, Brownfields, Radon, etc.
- Montana Governor's Office of Economic Development
- Montana Dept of Labor and Industry Safety Bureau
- Montana Dept of Public Health and Human Services
- Montana Office of Public Instruction
- Montana Secretary of State
- County sanitarians across Montana
- USDA - funding
- DOE - funding
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3. Pollution Prevention partners:

- MSU P2 Program, Jenny Grossenbacher
- Kansas State University, national SBEAP
- Environmental Law Institute, Washington DC
- University of Montana, Missoula
- Montana Tech, Butte
- EPA
- Compliance Assistance Centers